

We are seeking an experienced Real Estate Talent Acquisition Specialist to join our team in Abu Dhabi. The ideal candidate will play a key role in attracting, sourcing, and hiring top-performing real estate agents to support the company's growth and expansion plans.

Key Responsibilities

- Lead the full recruitment cycle for real estate agents, from sourcing to onboarding.
- Develop and implement effective hiring strategies tailored to the Abu Dhabi real estate market.
- Build a strong pipeline of qualified candidates through networking, referrals, and market research.
- Conduct interviews, evaluate applicants, and coordinate with department heads to ensure proper selection.
- Maintain strong relationships with potential candidates and industry professionals.
- Ensure all hiring processes align with company standards and UAE labor regulations.
- Prepare recruitment reports and provide insights to management regarding hiring progress and challenges.

Core Requirements

- Extensive experience in Human Resources and Recruitment.
- Proven specialization in attracting and hiring Real Estate Agents (الوسطاء العقاريين).
- Comprehensive knowledge of the Abu Dhabi real estate market, its trends, and challenges.
- Strong communication, negotiation, and interpersonal skills.
- Ability to work in a fast-paced, target-driven environment.
- Fluency in English; Arabic is an advantage.