

Al Zaeem Real Estate, a leading real estate firm in the UAE, is seeking a motivated and experienced Real Estate Sales Consultant to join our expanding team in Abu Dhabi.

## **The Role**

Drive sales by identifying client needs, presenting premium properties, negotiating deals with expertise, and managing transactions to ensure exceptional client satisfaction within Abu Dhabi's fast-growing real estate market.

## **Key Responsibilities**

- Lead generation and effective client relationship management.
- Conduct market research, property evaluations, and competitive analysis.
- Arrange and conduct property viewings and client consultations.
- Negotiate and close property transactions professionally.
- Ensure all deals comply with Abu Dhabi real estate regulations.

## **What We're Looking For**

- 1–3+ years of UAE real estate sales experience, preferably in Abu Dhabi.
- Mandatory Abu Dhabi Broker License Number (BLN) or willingness to obtain it.
- Valid UAE Driving License.
- Strong sales, negotiation, and communication skills.
- Excellent understanding of the Abu Dhabi property market.
- Professional, customer-focused attitude and strong work ethic.
- Proficiency in English and Arabic is required; knowledge of any additional language is considered an advantage.
- Open to both male and female candidates.

## **What We Offer**

- Competitive salary with attractive, uncapped commission.
- Professional development and full license support.
- Visa and medical insurance.
- A dynamic work environment with strong marketing support.
- Excellent opportunities for career growth and advancement.